

MIKAIL RAZA

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Hutton Road Hafeez Manzil ,Asansol, West Bengal, pin-713301

Objective

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

Experience

- | | |
|----------------------------|---|
| 19/06/2023 -
20/08/2023 | Shoppers Stop
Marketing intern <ul style="list-style-type: none">• Assisted department manager for optimum utilization of workforce for the department operations.• Managed sales operations with suitable strategies.• Conducted stock analysis and sales analysis for better revenue generation and monitor potential shortage of excess stock. |
| 5th Aug - | Jana Small Finance Bank
Relationship Executive <ul style="list-style-type: none">• Currently working as Relationship Executive at MHL department where my primary work is to convert the lead in to potential prospect |

Education

- | | |
|-----------|--|
| 2017 | DAV public school, Asansol, kanyapur
Class 10th |
| 2019 | Asansol North Point public school
Class 12th |
| 2019-2022 | BB college, Asansol, West Bengal
Bcom |
| 2022-2024 | Nshn knowledge campus under MAKAUT University
Masters in Business Administration specialized under Marketing |

Skills

Strategy

Workforce Planning

Communication

Sales

Teamwork

Customer Service

Retail Sales Analysis Management.

Interests

Cricket

Football

Cooking

Languages

English

Bengali

Hindi

Personal Details

Date of Birth : 04/04/2001

Marital Status : Single

Nationality : Indian

Gender : Male